

A Dollar's Worth for a \$1

There's

**More Merit,
More Style,
More Individuality**

In Hart, Schaffner & Marx Suits than can be found in any other make of suits offered gentlemen who desire to be correctly dressed. The make of each garment is perfect, the shoulders are made full and broad, giving that athletic appearance so popular now, and the front of the coat keeps that new appearance till ready to be cast aside.

\$15 to \$25.

Spring Styles will
soon be shown.

John White

Outfitter to Men and Boys
205-207 S. Palafox.
Phone 225.

MARKETS

Pensacola Cotton Market.

(Furnished by C. Gunter Elmore, F. O. B. Broker.)

Pensacola, Fla., Feb. 15, 1905.
Good middling 7 1/2
Strict middling 7 1/4
Middling 7 1/4
Strict low middling 7 1/4
Tinges and stains 1/2 to 1/2 lower.

Naval Stores Market.

Savannah, Ga., Feb. 15.—The naval stores market closed to-day as follows:

WW	5 15
WG	5 00
N	4 75
M	4 50
K	4 05
I	3 50
H	3 25
G	2 87 1/2
F	2 77 1/2
E	2 72 1/2
D	2 67 1/2
C	2 62 1/2

Spirits Turpentine, 52 cents.

J. Halloran & Co.'s Private Wire Report.

The following quotations are furnished by O. H. Halloran & Co., successors to the J. W. Moore Company, 15 East Government street, being received over their private wire.

New York Cotton Market.

New York, Feb. 15.—The ruling prices in the cotton exchange to-day, were as follows:

	High.	Low.	Close.
May	7.43	7.34	7.34
Oct.	7.61	7.49	7.49
July	7.53	7.39	7.39
Aug.	7.55	7.46	7.46
Mch.	7.47	7.31	7.31

New York Spot, 7.47; New Orleans, 7.12.

Liverpool Closing.

Liverpool, Feb. 15.—The closing prices to-day in cotton were five to eight points higher than yesterday.

Spots, 4.17; sales, 10,000.

Wheat and Corn.

Chicago, Feb. 15.—The closing prices to-day on wheat and corn were as follows:

	High.	Low.	Close.
Wheat	1.20	1.18	1.19 1/2
May	1.02 1/2	1.01 1/2	1.02 1/2
July	1.02 1/2	1.01 1/2	1.02 1/2
Corn	47 1/2	46 1/2	47 1/2
May	47 1/2	46 1/2	47 1/2
July	48	47 1/2	47 1/2

New York Stock Market.

New York, Feb. 15.—Following are the ruling prices in the principal stocks to-day:

Sugar	144 1/2
Brooklyn Rapid Transit	63
Copper	75
Missouri Pacific	107 1/2
Union Pacific	124 1/2
Rock Island	35
Atchafalpa	38 1/2
U. S. Steel, common	31 1/2
U. S. Steel, preferred	94 1/2
Louisville and Nashville	138
St. Paul	176 1/2
Southern Pacific	67 1/2
Western Union	93
B. & O.	104 1/2
Wabash, preferred	46 1/2
U. S. Leather, preferred	104 1/2
Erie, first preferred	75 1/2
Manhattan	173 1/2
N. Y. Central	148 1/2
Reading	94 1/2
Pennsylvania	140 1/2
Illinois Central	158
Canadian Pacific	138 1/2

Turpentine Stills.

McMillan Bros. Co.
Manufacturers
Coppersmiths and General
Metal Workers.
MOBILE, ALABAMA

BRADFORD'S EVAPORATED

OKRA
Makes the finest Soups and Gumbos.
Sold by all leading grocers,
5 cents per box.

THE LEWIS BEAR CO.
Wholesale Agents, Pensacola, Fla.

PITCH PINE LUMBER
AND TIMBER CONDITIONS

MARKET CONTINUES STRONG
WITH AN UPWARD TENDENCY.
TONNAGE UNCHANGED AND
STILL VERY SCARCE.

The Gulf Coast Record contains the following for the week ending February 11:

Freight Market Conditions.
Timber—No material change in previous rates. The fixtures are: Str Lockwood, 1,310, Gulf to Grange-mouth, 81 s 3, March; str Alfred Menzel, 83, Mobile to Birkenhead, 85 s, March-April; str Glencoe, 1648, Sapelo to Holland and U. K., 75 s, one port, 77 s 6 if two; str Ben Clune, 1334, Jacksonville to Liverpool, 87 s 6, Feb.; str Katherine, 1891, Mobile to Tyne, 80 s, April; str Exmoor, 2297, Mobile to Greenock, 80 s, March-April; bk Edinburg, 1290, Mobile to Cardiff, Newport or Swansea, 80 s; bk Undal, 848, Gulf to Morlaix, 90 s; bk Laura, 369, Jacksonville to Cont., 90 s; bk Lennox, 238, Apalachicola to U. K., of Cont., 92 s 8, hewn 31 s.

River Plate—Tonnage in all respects is unchanged, orders being very scarce from all loading ports. The fixtures are: Bk Charles Dickens, 1305, Gulfport to Rio, p. t.; bk Dolani, 799, Gulf to Buenos Ayres, p. t.; bk Ocean, 1279, same; bk La Argentina, 1378, same; bk Fede, 1192, same; bk Cara, 1429, same; bk Rosario, bk Glance, 842, Pensacola to Santos, \$14.00, \$2.00 form.

West Indies—Tonnage of suitable character is plentiful, but no advance in rates are recorded, although a limited number of freights are offered. The fixtures are: Sch Annie, 512, Mobile to Nipe Bay, \$5.00; str Origin, 1959, Mexican Gulf trade, 5, 7 or 8 months, \$25.00, Feb.; bk Blenheim, 199, Fernandina to Porto Plata, \$6.00 and back from a second port to New York; sch Preference, 243, Jacksonville to Windward Islands, \$5.87 1/2; bk Cul-de-pion, 373, Gulf to N. S. Cuba, two trips, \$5.25; sch Florence R. Hewson, 289, Mobile to N. S. Cuba, p. t.; sch Lady of Avon, 249, same; sch Marie F. Cummings, 489, Gulfport to Matanzas, \$5.00; str Stephen G. Hart, 562, Gulfport to Port Antonio, Ja., \$5.75; sch Flora A. Kimball, 321, Moss Point to Havana, p. t.

Pitch Pine Market Conditions.

Sawn Timber—The market continues strong with an upward tendency. One of the largest manufacturers has declined to contract 10,000 pcs at 18c. Few of the mills are making a full cut, owing to weather and labor conditions. The demand for all kinds of lumber is urgent and enormous. The rivers all along the Gulf are too high to admit of floating either logs or timber, and about one-half time is all that can be made. Shippers, however, are well covered and they are not forcing the foreign markets. The mills are not anxious to contract, nor are the shippers urging this, except for very desirable and reliable cuts. Stocks have increased 5,000 pcs on the Gulf, owing to the outward movement which is merely nominal at the moment. The arrivals at Mobile were 2,000 pcs. The only sale reported at Mobile was 375 pcs, 30 cu ft av, at 18c. There is very little timber to come in at Mobile, even with high waters, and for at least a fortnight, the regular weekly arrivals will be impossible, owing to the swift currents. Just at this writing any raft making the attempt would be broken up. The excessive rains continue all over the Gulf.

Logs—The mills are well supplied and this supply will probably be increased. At some points the mills have a year's cut, while at others a steady supply is assured. At Mobile 1,500 came in to the mills and 2,500 arrived on the market. The market remains firm and full values are paid. A few sales noted at Mobile: 200 logs, 250 av. (straight scale) \$10.25; 242 logs, 300 av. (Mobile scale) \$10.75; 450 logs, 260 av. (straight scale) \$10.75. Logs are bringing full values at all Gulf points, and the tendency of the market is upward.

Hewn—Demand is active and values firm. The bulk of the stock is held at Moss Point, Miss. At Mobile, W. K. Syson & Co. has 1,000 pcs. Among the sales at Mobile were: 31 pcs, 96 av., 18c. The arrivals at Mobile were 300 pcs. Shippers are buying every available foot but they are not forcing the market.

Prime—The market remains as last reported. There is a good inquiry from abroad, but values offered are no inducement, the stock is in strong hands and the cut is very small. The outward movement consists of old orders.

Heartface Floorings—Demand is good and values satisfactory. Nearly all of the cut is contracted. The output is very light. Contracts are made freely at full values.

Kiln Dried Saps—Interior values preclude the possibility of business for the shippers. The manufacturers are selling their entire cut to the Northern markets at \$16 to \$18. The demand from this source far exceeds the cut.

River Plate—Manufacturers are in earnest regarding an advance in these schedules to \$12 to \$14. This attitude can be readily understood when the interior markets are paying fully as much. One of the largest shippers, who is also a manufacturer writes: "We have offered two cargoes within the past month at \$14, and we are not especially anxious to sell at that price, as the interior markets net us more than this and call for about the same grades." The demand from all directions is enormous and values are firm with possibly a slight upward tendency. The cut is not large. All of the mills have all of this business that they want and are indifferent about taking on more. There is quite a fleet loading at the various Gulf ports. The Republic of Uruguay is rapidly recovering from the effects of the recent revolution. Business in all lines is brisk and a feeling of confidence prevails. Railroad shares are advancing and large extensions are

contemplated.

Cuba—The demand continues firm, and the mills are inclined to an advance in prices. There are a number of vessels loading, but owing to the brisk demand from other directions, very little new business is accepted. Shipments to Cuba for the months of Dec. and Jan., 1904-5, were 12,099,378 ft against 15,863,630 ft for 1904-5, a difference of 3,764,252 ft. The Record has contained all along that Cuba would take more lumber this year than ever before and has advocated an advance, owing to this fact, in connection with general conditions on the Gulf. Freights continue in the shippers' favor.

Interior—The brisk demand continues. The car factories are the principal buyers. During the past week the various roads placed 250 ballast cars; 1,800 gondas; 59 passenger cars; 310 flats; 2,650 steel cars; 4,333 box cars; a total of 9,422 cars. Orders were also placed for 280 locomotives. The car supply is ample and the shipments equal to the capacity of the mills. Values have an upward tendency. The report of the Southern Lumber Mfrs Association shows a healthy reduction in stocks, and the mills report more business offering than can be booked. Certain Chicago brokers are sending out circular letters advising retailers to hold back orders, claiming that values of yellow pine will be lower within 60 days. The writer of these letters "knows this to be a fact because he has visited the saw mills." The Record lives, grows and has its being among the saw mills, and can state with confidence equal to that of any Chicago broker, that there will be no drop in yellow pine values within 60 days, and is equally positive in asserting that an advance is very much more probable. There is a brisk demand for dressed stock, but the cut is sold, or 60 to 90 days. Building in the principal cities for January show remarkable increases compared with the corresponding month a year ago. In 27 of the leading cities permits were taken out for the construction of 5,287 buildings, involving a total cost of \$24,964,652, against 4,317 buildings involving a total of \$13,575,418 for the same month a year ago, an increase of 870 buildings and \$11,389,233, or 83 per cent. Over two-thirds of the cities enumerated show in some instances increased rates of remarkable magnitude. Nineteen out of the 27 cities show increases varying from 21 to 87 per cent. New York City shows an increase of 29 per cent and Louisville's increase is the enormous percentage of 887.

Coastwise—Business is brisk but the question of values retards the closing of business. There are no 6,000,000 ft of inquiries on the Gulf. These schedules call for Savannah merchantable, and the mills are not inclined to cut this. The Eastern lumber organizations contemplate adopting the Georgia saw mill rules. These rules are about equal to the Gulf Coast square edge and sound. When these rules are adopted the Gulf Coast will do a large Eastern business, despite the difference in freight rates. The large Gulf mills are not inclined to book these orders and the small mills have not the facilities to handle them. Some time will be required to adjust this business on the Gulf, but it will grow, however, slowly.

The Texas Coast—Conditions are in the manufacturers' favor with an abundance of orders offering. In a recent issue of The Record, the statement was made that The Kirby Lumber Co., had 18 mills running, when this concern really has only 14 mills, 11 of which are in operation, leaving 3 plants shut down. These will remain shut down indefinitely. The "beastly" weather has curtailed the cut, and some of the mills are not running at all this week. Shipments of yard stock is also interfered with, as this stuff cannot be worked when wet. The feature in this section is the growing business with the Atlantic Coast. Yard stock is badly broken and it will be 60 to 90 days before manufactured stock can dry out. The export demand is satisfactory.

Among the Mills—Conditions have curtailed the cut to a remarkable ex-

**If
You
Would
Keep Your
Feet Dry
and
Warm**

Step into a pair
of
REGENT
\$3.50
Shoes.

H. O. ANSON
CASH CLOTHIER.
Phone 297.
341 South Palafox Street

Home Industry!

MEANS
Self Help,
Citizenship,
A
Question of Pride.

MATTRESS

made in Pensacola should be as good and worth the standard price you have paid for years when made elsewhere.

DEALERS,
WRITE YOUR WANTS TO
Southern Mattress Co.,
of Pensacola.

tent. The question of labor is affecting the mills. The few days of what to the saw mill hands is "intense cold," the high waters in the rivers and the deluge of rain has had its effect upon the mills. These conditions have been most kindly felt by the river mill. At Moss Point, the mills have thousands of logs but the stiff current in the river prevents towing to the booms. "I can stand on my office gallery," said Mr. J. L. Dantzier, of the Dantzier Lumber Co., "and see 50,000 of our logs, and yet we cannot get one to the mill." At Mobile, only about half time was made and the same applies to the out of town mills. Values of all kinds of lumber have an upward tendency and all of the mills have from 30 to 90 days' cutting ahead. The volume of business offering continues large. The 22,000 acres of land owned jointly by the Sullivan Timber Co., and the Bay City Lumber Co., both of Mobile, has been sold to the Bear Creek Mill Co., Manistee, Ala. This land is located along the Alabama river and is penetrated by 15 miles of logging road. The new owners will haul the logs to their mill at Manistee which connects with the Selma branch of the Louisville and Nashville railroad. This another source of log supply is diverted from Mobile.

Total Exports—18,336,310 ft lumber, 1,497,000 ft sawn timber, 5,743,403 ft cross-ties, 790 pcs and 2,900 ft piling, 2 pcs blinds, 2 crates and 5 boxes building material.

Same week last year—26,643,527 ft lumber, 7,211,937 ft sawn timber, 27,404 cu ft hewn, 6,450,000 ft cross-ties, 38,302 pickets, 50 pcs sash, 50 pcs blinds.

COTTON IN PHILIPPINES

AS SEEN FROM MANILA.

The cotton boll weevil has been encountered in the Philippines and the scientists are up in arms against the destructive pest, says the Manila Cable News. "It has been demonstrated that cotton-growing in the islands, with proper effort, may soon become an important industry. In Iloos Sur and Iloos Norte, the natives have grown a very fair article of cotton for years. While the production has not been of any commercial value in the way of an export product, the farmers have manufactured the output into a cloth which has served the purpose very well. The bureau of agriculture undertook to make a general test and distributed seed and hand gins at several stations throughout the islands. In most cases results were satisfactory.

"Near the capital of Batangas 700 pounds of seed cotton to the acre was grown the first year. This being considerably above the average output per acre in the United States. The yield amounted to about thirty-two dollars per acre at the price that prevailed until recently. At the San Juan de Booboc station about 30,000 pounds of tint cotton was produced. "But the latest attempts at cotton growing have been frustrated by a species of Mexican boll weevil that has destroyed the young boll, and until some means is discovered to prevent the ravages of the pest, cotton raising in the Philippines will be a very poor source of wealth.

"The trouble appears to be that there is a species of perennial cotton plant upon which the boll weevil will thrive all the year round and will naturally multiply at an alarming rate. It has been suggested that all the perennial bush cotton in the island be destroyed and that no cotton be cultivated for at least a year, or only a quick-maturing variety of plant that will ripen before the insect has time to do much harm.

"Experts predict that the Philippines will be a great cotton producing country and due to the fact that cotton goods form a considerable item of the total imports it will probably be but a matter of time until the insect pest will be eliminated."

GREAT INTEREST
IN CONTEST

A diamond stud and a gold watch to be given to the most popular lady and gentleman in Pensacola by the Dodo Club at the C. K. of A. hall on Mardi Gras night. Votes 1 cent each. Polls at Solomon's, Roch's, Kandy Kitchen.

Maud Muller	58
Josie Griffin	31
Kathleen Hutchinson	19
Theresa Stone	30
Louisa Moreno	73
Hazel Biebigheuser	41
Cecil Childerson	24
Jos. Santo	123
Robert Touart	115
C. F. Schad	60
C. C. Van Pelt	60
Geo. Morgan	56
Flo. McAlister	53
Phil Klein	51
Will Quina	51
Ernest Patterson	40
J. S. Pfeiffer	39

SHIPPING NEWS

Entered.
Br ss, E. O. Saltmarsh, Rogers, 2319, from Tampico to Gulf Transit Co.
Sved bk, Dharwar, Olsson, 1271, from Buenos Ayres to Fr. J. Schreyer & Co.

Cleared Yesterday.
Br ss, E. O. Saltmarsh, Rogers, for Tampico with 5895 tons coal, valued at \$13,445. By Gulf Transit Co.
Br ship, Harvest Queen, Forsyth, for Rio de Janeiro, with 1,415,000 su ft lumber, valued at \$19,100.02.

Sailed Yesterday.
Br ss Oceanic, Rawlings, for Genoa.
Nor bk Deveron, Jorgensen, for Dawzig, Germany.

Bulletined to Sail.
The following vessels are bulletined at the pilots' office to sail within the next twenty-four hours.
Br ship Harvest Queen.

NOTES.
At the approach to the city's wharf in West Pine street, a large board sign nailed to the top of a six foot post, bears the following inscription:
"This wharf is for the use of passengers exclusively, and its use for loading and unloading freight and mooring of boats alongside is positively prohibited."

"C. F. SCHAD, Marshal."

Until two months ago this sign was in full view of the traveling public from Palafox street, but now it is necessary to stand on an elevation to see it at all from certain angles—the view is almost entirely obstructed by debris for almost every conceivable variety, including several discarded steamboat boilers, some very large cast iron wheels and piles of iron piping of all sizes and conditions. As a landing place for passengers, the city wharf is a farce, as a scrap heap it is a decided success.

VESSELS IN PORT.

Steamships.

Alicia, Span ss, Ferzarraga, to Gulf Transit Company.
Bangor, Br ss, 2202, Brown, to S. P. Shotter Co.
Dordrecht, Dutch ss, 1355, Teensma, to W. S. Keyser & Co.
Dubac, Aust ss, 1804, Botta, to Gulf Transit Co.
E. O. Saltmarsh, Br ss, 2319, Rogers, to Gulf Transit Co.
Lindenhall, Br ss, 2995, Edwards, to Gulf Transit Co.
Manchester, Br ss, 2995, Edwards, to Gulf Transit Co.
Rus, Dan ss, Rasmussen, to H. Baars & Co.
Sandensen, Br ss, Carl, to Rix M. Robinson.
Telefora, Span ss, Bengoa, to Gulf Transit Company.
Vienna, Br ss, 2653, White, to H. Baars & Co.

Ships.

Avon, Ital ship, Avengo, 1601, to Rosasco Bros.
Carol, Nor ship Tommason, to order.
Harvest Queen, Br ship, Forsyth, 1894, Kingston to order.
Sylvia, Russ ship, 1467, Nylund, to order.

Barks.

Altavela, Nor bk, Aresen, 898, Anderson to order.
Angola, Ital bk, Figari, 872, to order.
Australia, Nor bk, Pederson, to S. S. Lumber Co.
Baden, Ger bk, Ruskamp, 1035, to S. S. Lumber Co.
Caesare, Ital bk, Raimeri, 951, to Pitch Pine Lumber Co.
Cordellera, Nor bk, Carlsson, 635, to order.
Chas. G. Rice, Am bk, McLaughlin, to J. A. Merritt & Co.
Dharwar, Sved bk, 1271, Olsson, to Fr. J. Schreyer & Co.
Glance, Nor bk, Roseland, 833, to H. Baars & Co.
Hannah, Blanchard, Rus bk, Holmberg to Pensacola Lumber Co.
La Argentina, Arg bk, Mini, 1933, to Southern States Lumber Co.
Maturas, Nor bk, Hoff, 1183, to order.
Magna, Nor bk, Gorgensen, to S. P. Shotter Co.
Minerva, Ital bk, Cheslar, 833, to G. B. Cahera.
Osklands, Nor bk, Gensen, to order.
Pensacola, It bk, Patterson, to Rosasco Bros.
Raglan Castle, Ital bk, 1050, Cordigli, Rouen to order.
Thelka, Nor bk, Samlielsen, 851, to S. P. Shotter Co.
Trinita, Ital bk, Santagola, 1072, to Fr. J. Schreyer.

Schooners.

Alice Crosby, Am sch, Petersen, to United States Government.
Charlevoix, Br sch, Somerville, 427, Matanzas to Jno. A. Merritt & Co.
Donna Christiana, Am sch, to master.
Doris, Am sch, Eastman, 310, to J. A. Merritt & Co.
J. Edward Drake, Am sch, Holkway, 789, to Scarritt Moreno.
Lord of Avon, Br sch, Spurr, 325, to J. A. Merritt & Co.
Pendleton Brothers, Am sch, Hayes, 850, Charleston to J. A. Merritt & Co.
Saturn, Rus sch, Laan, 198, to Pensacola Lumber Co.
Up, Cleared and Sailed for Pensacola.

Steamships.

Proteo, Australian, 2441, Ivancin, at Hull January 19.
Sahara, Br, 2665, Fair, at Barry, Jan. 25.
Katendrecht, Dutch, 1364, Visser, at Marseilles January 28, Gibraltar, Jan. 30.
Nentmoor, Br — sailed Genoa January 10th.

Ships.

Kings County, Br, 2061, sailed Rio Janeiro, 21st.
Vega, Ital, 1313, sailed Savona January 2nd.

Barks.

Elleser, 874, Nor bk, sailed Portsmouth December 13.
Gaetano Casabona, It bk, 1270, sailed Cape Town December 30.
Khrosan, 907, (Ger bk) sailed Brake, October 1.
Kylmore, 1198, Br bk, sailed Junin November 3, via Inuque November 18.
McKinley, 964, Nor bk, sailed Arenal February 1.
Minna Corda, 733, Ger bk, sailed Santos December 26.
Noach V, 1276, Nor bk, sailed Rio Janeiro January 4.
Northern Empire, 899, It bk, sailed

Life Assurance Makes a Young Man Capitalist.

It gives him a prodigious advantage over every other young man who has no life assurance. It jarnesses a man up to his best fate. With an assurance policy on his life, it at once becomes a piece of marketable merchandise, or collateral, often enabling him to obtain valuable results in life which he could never otherwise obtain. Then, too, it cultivates a habit of thrift and economy, which is a young man's most valuable asset in life. Your future is assured if you have

AN EQUITABLE ENDOWMENT POLICY.

Real Estate Insurance **Knowles Bros.** Phone 22 Pensacola.

Do You Know

That if you should desire to acquire an annuity to your estate an insurance policy is much better than stocks or bonds, and may be secured more easily, being sold in annual payments without interest, and the Union Central Annuity Bond will yield you as good an investment even during your life as the income from stocks and bonds.

B. S. Williams, General Agent.

PENSACOLA
Iron Works and Supply Co.

Manufacturers and Repairers of
MACHINERY AND BOILERS.
FORGINGS, MILL AND STEAMSHIP SUPPLIES.
STEAMSHIP PAIRS A SPECIALTY.
Prompt attention given to all orders, day or night Agents for James McKay & Co.'s celebrated Log and Timber Dogs, also Chains of all descriptions.
Office Phone, 123.
Residence Phone, 1029.
PHIL WITTMAN, Manager.
F. O. Box, 123.

Three Car Loads

**Buckeye Buggies,
Studebaker Buggies and
Studebaker Wagons**

have just been received and can be seen at our warehouse, 15 E. Garden street. These wagons and buggies are the best made and are fully guaranteed.

Pensacola Buggy Works,

30 East Garden Street. Phone 124.

W. S. GARFIELD & CO.